



Novatrax Company Ltd

CHARTING NEW PATHS

COMPANY PROFILE

Novatrax Company Limited

CHARTING NEW PATHS

Design, implementation and support of end-to-end IT, communications and security infrastructure - and custom software built for The Gambia.

Company No. 2025/C26599	TIN 2500568415	GPPA registered to Feb 2027
-------------------------	----------------	-----------------------------

Incorporated under the Companies Act 2013 • Registered with the Gambia Public Procurement Authority • VAT registered



novatraxinternational.com • +220 703 2810 • info@novatraxinternational.com

West Coast Region, The Gambia



01

Novatrax at a glance

Registered name	Novatrax Company Limited
Legal form	Private limited company, incorporated under the Companies Act 2013
Company number	2025/C26599 (Certificate of Incorporation, 18 November 2025)
Business registration	SRN 2500568415 (Form SWR7, 18 November 2025)
Nature of business	IT providers, consultancy and related services
Taxpayer Identification Number	2500568415 (Gambia Revenue Authority, 17 November 2025)
VAT	Registered
Public procurement	Registered supplier / contractor with the Gambia Public Procurement Authority. Category: ICT Services / Equipment. Certificate f22bce68-45f3-4351-b4e8-846f23f7bde2, valid to 11 February 2027.
Registered office	No. 5 Tapa Sosseh Street, Fajara, Kanifing Municipality, The Gambia
Operating office	Bertil Harding Highway, Maraima Kunda Junction, West Coast Region
Bankers	Trust Bank Limited
Managing Director	Essa Ceesay
Contact	+220 703 2810 · info@novatraxinternational.com · novatraxinternational.com

02

About Novatrax

Novatrax Company Limited is a Gambian technology company specialising in the design, implementation and support of end-to-end IT, communications and security infrastructure, and in custom software development and systems integration.

The company was incorporated in November 2025 to consolidate, under a single accountable entity, an engineering leadership that had already spent years delivering national-scale ICT programmes in The Gambia - among them the payment platform infrastructure of the Central Bank of The Gambia, unified communications for the National Assembly, and network delivery for government.

We work end to end. Custom software and systems integration, enterprise servers and storage, network design and deployment, CCTV and security systems, and IP telephony are delivered by one accountable team rather than a chain of vendors. That matters most where it usually goes wrong: at the seams between suppliers, when something fails and nobody owns it.





Our clients are banks, government institutions and commercial enterprises - organisations for whom downtime is not an inconvenience but a reportable event.

03

Leadership

ESSA CEESAY - Managing Director and Chief Executive Officer

Essa Ceesay has led the delivery of mission-critical ICT infrastructure in The Gambia for banks, government ministries and national institutions. As Managing Director of Hi-Tech Engineering he was the principal responsible for the engagements listed at Section 4 - leading each from bidding through commercial negotiation to execution and handover.

That record is the foundation on which Novatrax was built. The company is new; the hands running it are not. Clients who have worked with him before are named as referees at Section 8 and are willing to speak to it directly.

Novatrax maintains three certified technical personnel alongside its management team. Engineering is led by Justus Muteti, Chief Engineer, a Kenyan national responsible for server installation, configuration, commissioning and handover.





Track record

National programmes delivered under the leadership of our Managing Director

The following were executed by Hi-Tech Engineering with Essa Ceesay as Managing Director and principal, responsible for each from bid through negotiation to execution. They are presented as the experience of our leadership, not as contracts of Novatrax Company Limited, and referees are available for each.

Client	Programme	Role
Central Bank of The Gambia	ACP / ACH payment platform - supply and delivery of the server infrastructure underpinning the national automated clearing and payment system	Led by Essa Ceesay as Managing Director
Central Bank of The Gambia	CCTV systems - supply and installation	Led by Essa Ceesay as Managing Director
National Assembly of The Gambia	Cisco Unified Communications Manager (CUCM) deployment	Led by Essa Ceesay as Managing Director
Office of the President	Office automation, network expansion and unified communications	Led by Essa Ceesay as Managing Director
National GovNet programme	Government network connectivity across multiple sites and regions	Led by Essa Ceesay as Managing Director

Delivered by Novatrax Company Limited since incorporation

Since November 2025 Novatrax has supplied, installed and supported infrastructure for the following institutions in its own name.

Sector	Clients	Work delivered
Banking	Trust Bank, BSIC Bank, Ecobank, First Bank Gambia, Tong Shang International Commercial Bank, Mega Bank	Enterprise servers, desktop and laptop fleets, CCTV and NVR systems, centralised video archiving, biometric access control, UPS network monitoring, software licensing
Government and public sector	Central Bank of The Gambia, Office of the President / State House, National Assembly, Brikama Area Council	Server and endpoint supply, network performance assessment and reporting, ICT equipment and consumables
Commercial and energy	Gam Petroleum	Enterprise server supply and installation, network security (Arista / Untangle) deployment
Software	Bayba Financial Services, MoomAish Catering	NovatraxERP HR and payroll platform; custom online ordering platform

Representative contract values: Trust Bank Limited, servers - GMD 2,760,000 (2026). BSIC Bank, centralised storage solution - GMD 2,251,125 (2026). Ecobank Gambia, laptop and desktop fleet - GMD 1,327,100 (2026).





Novatrax Company Ltd

CHARTING NEW PATHS

Gam Petroleum, enterprise server - GMD 870,000 (2026). Tong Shang International Commercial Bank, desktop and laptop fleet - GMD 647,450 (2026). Orders, delivery notes and completion evidence are available for each engagement on request.



novatraxinternational.com · +220 703 2810 · info@novatraxinternational.com

West Coast Region, The Gambia



05

What we do

- **Software development and systems integration.** Custom business systems, web and mobile applications, and integration between platforms that were never designed to talk to each other.
- **Enterprise servers and storage.** Supply, installation, RAID and firmware configuration, commissioning and handover of server and storage platforms, including for payment-systems environments.
- **Network design and deployment.** Structured cabling, switching, routing, wireless and multi-site network expansion, with performance assessment and documentation.
- **IP telephony and unified communications.** Cisco Unified Communications Manager and IP telephony, from single sites to national institutions.
- **CCTV and security systems.** Camera systems, NVR deployment, centralised video archiving and long-term retention, biometric and access control.
- **IT consultancy and managed services.** Advisory, ongoing support and maintenance agreements that continue after handover.
- **IT auditing.** Assessment of existing infrastructure, security posture and operational practice, with practical remediation.

06

NovatraxERP - our flagship product

NovatraxERP is an integrated HR, Payroll and Accounting platform built for the Gambian operating environment. It runs monthly payroll from gross to net in a single pay run and produces the GRA PAYE (RET 5) and SSHFC remittance forms ready to file - replacing the spreadsheets most organisations still rely on.

- PAYE, Social Security (SSHFC) and GRA VAT handled natively - compliance built in, not bolted on.
- Ecobank Omni and Trust Bank bulk salary files produced ready to upload, with no manual formatting.
- Complete HR: records, document vault, leave, attendance and KPI-based appraisals.
- Full accounting suite: double-entry ledger, invoicing with VAT, purchases, banking, mobile money and fixed assets.
- Employee self-service for every member of staff, on any device.
- Deployed on-premises or in the cloud. Typically live in about ten working days.

A live demonstration is available at erp.novatraxinternational.com.





07

Why clients choose Novatrax

- **Leadership with a national track record.** Our Managing Director has led delivery on the Central Bank's payment platform infrastructure, unified communications for the National Assembly, and government network programmes.
- **Registered and eligible.** Incorporated under the Companies Act 2013, GPPA-registered for ICT services and equipment to February 2027, and VAT registered.
- **One accountable team.** Software, servers, networks, security and communications under one roof - no chain of vendors pointing at each other.
- **Built for The Gambia.** Our software handles Gambian statutory compliance natively, and our engineers work in Gambian conditions on Gambian connectivity.
- **Local presence.** A permanent office and a resident engineering team in the West Coast Region. Support is a short drive, not a ticket queue in another time zone.
- **References you can call.** Senior clients at Trust Bank, the Office of the President and BSIC Bank are willing to speak to our work.

08

References

The following senior clients have agreed to be contacted regarding work delivered under the leadership of our Managing Director. Telephone contact details are provided with tender submissions and on request.

Name	Position	Organisation
Njilan Senghore	Managing Director	Trust Bank Limited
Salifu Joof	Head of Information Technology	Office of the President
Lamin Sanyang	Head of Information Technology	BSIC Bank

09

Compliance and documentation

Certified copies of the following are available on request and accompany every bid submission.

- Certificate of Incorporation - Company No. 2025/C26599





Novatrax Company Ltd

CHARTING NEW PATHS

- Certificate of Business Registration - SRN 2500568415
- Taxpayer Identification Number certificate - TIN 2500568415
- GPPA Certificate of Supplier / Contractor Registration - valid to 11 February 2027
- VAT registration
- Bank reference - Trust Bank Limited
- Client references and completion evidence for individual engagements

Novatrax Company Limited

Bertil Harding Highway, Maraima Kunda Junction, West Coast Region, The Gambia
+220 703 2810 • info@novatraxinternational.com • novatraxinternational.com

CHARTING NEW PATHS

